



FINANCIAL SERVICES GUIDE

Dated 12 April 2021

1. Financial Services Guide

This Financial Services Guide (**FSG**) is an important document which we, MAAM RE Ltd ABN 34 135 855 186 AFSL 33578 (**MAAM RE** or **we, us, our**) outline:

- who we are and how we can be contacted
- what services and types of products we are authorised to provide to you
- how we are remunerated
- potential conflicts of interest
- how we handle complaints.

This FSG should assist you in deciding whether to use any of our products and services. If you choose to use any of our products and services you may also receive other documents, such as a Product Disclosure Statement (**PDS**) about those products or services, which you should read carefully.

This FSG is not intended for 'wholesale clients' (as defined by the Corporations Act). References to 'you' and 'your' refer to potential clients who are not 'wholesale clients'.

Information about MAAM RE Ltd

MAAM RE is a wholly-owned subsidiary of Moelis Australia Limited ACN 142 008 428 (**Moelis Australia**), a financial services group listed on the Australian Securities Exchange (ASX: MOE) that specialises in asset management, corporate advisory and equities. Through its asset management division, Moelis Australia manages funds investing in alternative and traditional assets.

How you can contact us:

You can provide us with instructions in relation to the financial services that we provide by contacting us by:

Post addressed to:

MAAM RE Ltd
Level 27, Governor Philip Tower
1 Farrer Place
Sydney NSW 2000

Telephone: + 61 2 8288 5594

Email: MAclientservices@moelisaustralia.com

2. Financial products and services we are authorised to provide to you

MAAM RE holds an Australian Financial Services Licence with the Australian Securities and Investment Commission (ASIC) and is the Responsible Entity for Moelis Australia's retail funds. We may provide you with general financial product advice on our website, in marketing material or through our Client Services and Distribution teams (see our contact details in Section 1 above).

Below are the AFS authorisations held by MAAM RE Ltd under the licence:

1. provide general financial product advice for the following classes of financial products:
 - interests in managed investment schemes (excluding investor directed portfolio services (IDPS)); and
 - securities,
2. deal in a financial product by issuing, applying for, acquiring, varying or disposing of a financial product in respect of the following classes of financial products:
 - derivatives;
 - interests in managed investment schemes (excluding IDPS); and
 - securities,
3. deal in a financial product by applying for, acquiring, varying or disposing of a financial product on behalf of another person in respect of the following classes of products:
 - basic deposit products;
 - derivatives;
 - general insurance products;
 - interests in managed investment schemes (excluding IDPS); and
 - securities,
4. operate custodial or depository services (other than IDPS); and
5. operate the following kinds of registered managed investment schemes (including the holding of any incidental property) in its capacity as responsible entity:
 - Armada Property Fund ARSN 163 027 905, a scheme which only holds the following types of property: direct real property;
 - MA Priority Income Fund ARSN 648 809 849, a scheme which only holds the following types of property: financial assets; and
 - MA Secured Real Estate Income Fund ARSN 648 810 904, a scheme which only holds the following types of property: financial assets and mortgages,to retail and wholesale clients.

General advice

We are responsible for general advice provided to you under our AFSL. Where we provide advice, it is limited to general financial product advice, for which there is no charge, and is provided in the materials we may produce, which could include promotional videos, investment newsletters, investor reports, answering client enquiries, and other website or marketing material. This information generally relates to investing in managed investments, managed investment product features, managing risk and return, market commentaries and economic overviews. This information is intended to allow you to assess your own circumstances against the product in which you may wish to invest. This general advice does not take into consideration your particular financial situation, needs or objectives. We recommend that you obtain and read a copy of the applicable PDS before making a decision to invest in any product.

Product Disclosure Statement

To invest in any of our products, we will provide you with a copy of the relevant PDS or you can request an electronic copy from our website. A PDS will contain important information about the particular financial product, including the benefits of the financial product, any significant risks associated with holding the financial product, the cost of the financial product and terms and conditions of holding the financial product. To invest in one of these financial products you will need to complete the application form for the relevant PDS. You should review the PDS issued by us for a particular financial product before you make an investment decision about our financial products.

3. Remuneration

If you acquire one of our products, we will receive remuneration in relation to your investment in that financial product. Where permitted by law, this remuneration may include management fees, establishment fees and remuneration fees applicable to the particular financial product or service. We may also be entitled to recover expenses or costs incurred in connection with the financial product or service. We may enter into transactions with other Moelis Australia entities or appoint other Moelis Australia entities to provide services, including investment management services, to the financial products and services we offer and accordingly, Moelis Australia entities would receive remuneration for acting in such capacity.

The remuneration and costs that we receive in connection with each financial product is set out in the PDS for the financial product.

MAAM RE will not pay commissions to financial advisors or other intermediaries for any products issued. From time to time, the Manager or its affiliates may receive loan origination fees and may pay commissions to certain intermediaries (who are not financial advisors) in respect of investments in certain financial products by wholesale clients. If you would like further information in relation to the remuneration, commission or other benefits payable, you can request further particulars from us at MAclientservices@moelisaustralia.com.

Investors are able to direct us to pay an amount on their behalf to their adviser.

Remuneration received by Moelis Australia staff

Employees of Moelis Australia who are involved in the provision of financial services do not receive any payments solely related to the provision of such financial services. Our staff receive an annual salary, discretionary bonus and other benefits from Moelis Australia. The amount of compensation is based upon a number of factors, including performance against objectives, competitive factors and the overall firm's revenues.

Compensation arrangements

We have in place compensation arrangements in respect of any loss or damage suffered by you due to a breach by us of our regulatory obligations. We may meet your claim from our own available resources but MAAM RE also holds a professional indemnity insurance policy which satisfies the required compensation arrangements under section 912B of the Corporations Act and which covers claims in relation to the conduct of representatives (and representatives who no longer work for Moelis Australia but who did work for Moelis Australia at the time of the relevant conduct).

Related parties

Moelis Australia or its associates, officers or employees may have interests in particular financial products by acting in various roles including as the investment manager of a fund issued by MAAM RE, underwriter or dealer, holder of principal positions, broker, lender or adviser in respect of that financial product.

4. Conflicts of interest

Potential conflicts may arise between the interests of investors, ourselves and our related parties and other parties (including service providers appointed by us). MAAM RE has statutory and common law fiduciary duties to manage conflicts of interests of investors and, if there is a conflict, give priority to investors' interests and/or duties (as applicable). We have adopted conflict of interest policies aimed at ensuring that any potential conflicts of interest that could impact the services provided to you are managed, disclosed or removed.

5. How we handle complaints

We are committed to resolving any complaint you have about the service provided to you effectively, fairly and within reasonable timeframes. If you have a complaint, please contact us by:

Post addressed to:

Client Services

MAAM RE Ltd

Level 27, Governor Philip Tower
1 Farrer Place, Sydney NSW 2000.

Telephone: +61 2 8288 5594 (between 8.30am
and 5.30pm (AET) on business days
in NSW)

Email: MAclientservices@moelisaustralia.com

Online: [https://moelisaustralia.com/
asset-management/](https://moelisaustralia.com/asset-management/)

The complaint should outline the facts, your concerns and what you are seeking from us to resolve your complaint. We will acknowledge your complaint within a reasonable period of time and in most circumstances, complaints will be investigated, and a response provided within 30 calendar days. A longer time may be required if your complaint is complex or the investigation takes longer than expected. We will advise you in writing if this is the case.

If your complaint is not resolved to your satisfaction, we will notify you of your right to lodge a complaint with the Australian Financial Complaints Authority (AFCA). A dispute can be referred to AFCA subject to AFCA's terms of reference. AFCA provides a free and independent dispute resolution service for consumers who have disputes falling within its terms. AFCA can be contacted by:

Post addressed to:

Australian Financial Complaints Authority

GPO Box 3,
Melbourne VIC 3001

Telephone: 1800 931 678

Email: info@afca.org.au

Online: www.afca.org.au

MAAM RE's AFCA Membership number is 24196

6. Privacy

Your privacy is important and Moelis Australia is committed to compliance with the *Privacy Act 1988 (Cth) (Privacy Act)* and the Australian Privacy Principles. Your personal information may be collected and held for the purposes of providing products and services to you, managing and administering the products and services, and letting you know about other Moelis Australia products and services. The type of information collected from you includes information necessary to operate your account or for financial services to be provided to you. The personal information collected comes primarily from your account application forms or other product forms and through ongoing communications with you. Moelis Australia may collect information about you in addition to what you voluntarily provide to us in order to comply with relevant laws and regulations. Moelis Australia will not collect any personal information about you except where you have knowingly provided that information or where Moelis Australia believes you have authorised a third party to provide that information. The types of external organisations to which Moelis Australia may disclose your personal information include any organisations involved in providing, managing or administering Moelis Australia's products or services such as settlement agents, custodians or external dispute resolution services; your financial adviser; any fund administrator and custodian where you have invested in a Moelis Australia managed fund; any financial institution who holds an account for you; any professional advisers appointed by Moelis Australia; and businesses that may have referred you to Moelis Australia. Any personal information collected will be handled in accordance with the Moelis Australia Privacy Policy which details how compliance with the requirements of the Privacy Act in the handling of your personal information is achieved. In accordance with the Privacy Policy, Moelis Australia will not otherwise disclose your personal information without your consent, except as authorised or required by law.

More information

The full privacy policy can be found on the website: www.moelisaustralia.com